

COMMERCIAL RISK, CONTRACT LAW AND CONTRACT DRAFTING.

TRAINING AND PROFESSIONAL DEVELOPMENT

Institution of
**MECHANICAL
ENGINEERS**

4–5 October 2010
2–3 December 2010
1 Birdcage Walk
London SW1H 9JJ

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ENGINEERS WILL LEARN TO:

- Understand the consequences of unwritten and written agreements
- Spot badly worded contract clauses and redraft them to eliminate ambiguity and dangers
- Draft a basic contract for the provision of goods and services
- Suggest amendments to contracts and bids before they are submitted to clients by colleagues
- Understand the law relating to civil and criminal liability for unsafe products



**EXCELLENT COURSE WITH
A VERY INTERESTING
AND EXPERIENCED
PRESENTER.**

WHO SHOULD ATTEND:

- Project managers
- Senior and middle engineering managers
- Contract managers
- Procurement engineers

Endorsed by:

The National
Skills Academy

FOR MANUFACTURING

DAY 1 HOW A CONTRACT IS MADE

Session 1:

- The nature of a contract and its formation
- Legally enforceable bargains: when and how contracts arise
 - Privity, misrepresentation, contract amendments

Session 2:

- The shape and purpose of an engineering contract
- Special features of engineering sector contracts and general objectives of a contract
 - Standard contract forms including MF/1

Session 3:

- Considerations of time and delay
- Best endeavours and reasonable endeavours
 - Strict liability for delay and excusable delay

Session 4:

- Financial matters
- Calculation of price and failure to agree a price
 - Delays in payment and interest on late payment

DAY 2 LIABILITY AND RISK

Session 5:

- Important clauses about the obligations of the parties including quality, fitness for purpose and negligence
- The Sale of Goods Act 1979
 - The Supply of Goods and Services Act 1982

Session 6:

- Limitations of liability
- The Unfair Contract Terms Act 1977 and controlling the upper limits of liability
 - A case study on exemption clauses - Regus v Epcot Solutions

Session 7:

- Title to goods and intellectual property
- The importance of title and risk
 - Confidential information

Session 8:

- The form of a contract and how to draft one
- Form of the contract
 - The actual contract terms

BOOKING FORM

One form per person only (forms may be photocopied)

REGISTRATION (PLEASE COMPLETE IN CAPITALS)

Family Name _____ Title (Mr, Mrs, Miss etc) _____
First Name _____ Job Title _____
Membership No _____ Course Title _____
Name of Employer (for name badge) _____ Location _____
Address for Correspondence _____
Town/City _____ Postcode _____
Country _____ Contact Telephone _____
Fax _____ Email _____
Do you have any special requirements? _____

How did you hear about this course? The Skills Academy Website IMechE Website Referral Other _____
Signature _____

FEES AND CHARGES (PLEASE COMPLETE THE APPROPRIATE BOX)

Registration fees include tuition, refreshments, lunches and a printed copy of the training manual.

	Fee	VAT	Total	£
Institution of Mechanical Engineers Member	£1,095	£191.60	£1,286.60	_____
Non-Member	£1,215	£212.60	£1,427.60	_____
Extra Items	—	—	—	_____
Invoice Charging (if applicable)	£10.00	£1.50	£11.50	_____
			Total	_____

Please do not send payment separately from this booking form.

By submitting this registration form, you will be indicating your consent to periodically receiving information on our future training courses and publications, unless you indicate an objection to receiving such information by ticking this box

PAYMENT DETAILS

Payment must accompany this registration form. Registration will be confirmed only on receipt of full payment.

Please indicate method of payment: Cheque Credit Card BACS Invoice (see below)

Cheques should be made payable to IMechE Training. Please note overseas delegates may pay only by credit card or BACS. It is the delegate's responsibility to pay any bank charges.

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Delegates wishing to be invoiced must mail a Purchase order to our address or send either the PDF or a Purchase Order number to training@imeche.org. Please ensure the PO is raised in favour of IMechE Training and includes the exact title and CPD code of the course, the name of the person attending, their membership number. As we do not email invoices, we will need the name, contact details and postal address of the person to be invoiced. If your company does not use order numbers please include a formal request for invoicing on your company's letterhead. A charge of £10 + VAT will be made to cover additional administration costs. Invoices are payable on receipt and no alterations to these terms will be accepted.

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Terms and Conditions of Booking

By signing and sending this form you indicate your commitment to attending the training course and agree to be charged the appropriate fees. Should you not be able to attend the course, we can offer a full refund if cancellation is notified in writing to training@imeche.org 28 days prior to the course date. Unfortunately, we will not be able to offer refunds or exchanges if cancellations are made later. You will still be able to arrange a substitution with a colleague up to two working days before the course date. At times the exact content of the course agenda may change. On occasions it may be necessary to cancel a course for reasons beyond our control. We cannot accept liability for any costs incurred in booking travel and accommodation and attendees are strongly advised to avoid making non-refundable hotel or travel bookings until they receive our joining instructions.

Venue

This event will be held at One Birdcage Walk, Westminster, London SW1H 9JJ. Details will be sent upon registration.

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