

# STRATEGIC SUPPLY CHAIN PARTNERING

LEADING TO NVQ LEVEL 4



Reviewing supply chain activity in this way can be a complicated business. However, identifying and introducing the changes subsequently required to streamline your operation requires a combination of skills and determination that very few naturally have at their fingertips.

The benefits for those willing to take on this huge challenge can be substantial, ranging from reduced inventories to improvements in efficiency and from more professional, more motivated staff to significant cost reductions that impact directly on profitability.

## Who Is The Programme For?

Strategic Supply Chain Partnering is aimed at senior buyers and procurement managers with responsibility for shaping their organisations' supply lines. It is designed for manufacturers who want to increase the effectiveness of their supply chain and maximise the value derived from their logistics activities, while building strong and lasting relationships with strategic partners throughout the supply chain.



**Helps manufacturers develop successful supply chains through ongoing review of their procurement activities**

## Why Should You Consider This Programme?

In today's increasingly competitive markets, thinking strategically about the size and shape of your supply chain is a critical factor in any organisation's success. No manufacturer can afford to sit on its hands when it comes to its supply lines and only a constant process of review and analysis, combined with the will to continuously refine the way you do things, can ensure your supply chain continues to run at optimum efficiency and make its proper contribution to your company's bottom line.

## How Does The Programme Work?

Strategic Supply Chain Partnering is a workshop-based training programme that incorporates both theory and practice with a constant focus on the trainee's real-life working environment.

Training is delivered in a mix of group and one-to-one sessions over six, one-day workshops, with each workshop including elements of:

- Supplier relationship management
- Negotiation
- Strategic purchasing
- Change management
- Cost analysis
- Global sourcing

All trainees will pass through a series of core modules, which cover:

- Developing operational relationships within the supply chain
- Analysing information about your supply chain
- Proposing improvements to the supply chain
- Introducing those improvements
- Providing the right leadership throughout the process of change

Participants then choose a further five optional modules out of a total of 26, depending on current skill levels and individual requirements. These optional modules cover a wide range of supplementary skills, from learning how to build the organisation's understanding of its markets and customers to planning projects that develop the supply chain, and from recruiting and keeping the right colleagues to managing the finances within your particular area of responsibility.

Upon completion of the course, trainees will receive a NVQ Level 4 and will become Members of the Chartered Institute of Purchasing and Supply (CIPS).

## About SpringTide Consulting

SpringTide Consulting designed and developed the Strategic Supply Chain Partnering training programme. SpringTide was founded by Mike Utting, a member of the Chartered Institute of Purchasing and Supply with many years' experience in the manufacturing sector at a variety of levels and particular expertise as a procurement professional. SpringTide is fully validated against the Skills Academy's standards for training provision.

The Skills Academy's unique Learning Engine integrates the five critical phases of the learning cycle: analysis; preparation; delivery; follow-through and evaluation. This facilitates a fully-integrated, systematic approach to work-based learning, customises learning, maximises economic benefit, and encourages continued learning.



## Assured Excellence

The National Skills Academy for Manufacturing (the Skills Academy) is a beacon of security for employers. All providers delivering the Skills Academy's products have successfully completed a thorough validation process, proving their competence to deliver world-class subject knowledge through leading-edge training and techniques tailored to the manufacturing sector. This ensures they deliver the best content in the most powerful and cost-effective way possible, so that programme members receive the best value training to world-class standards.