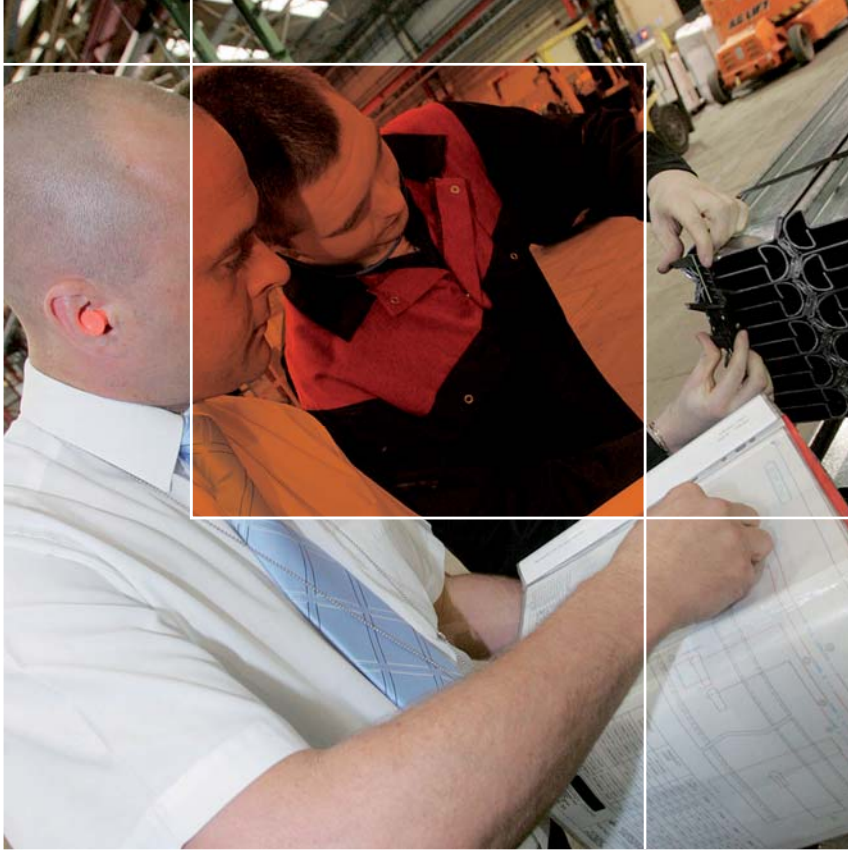


MANAGING FOR SUCCESS PROGRAMME



Many managers enter management from a technical background with little or no previous experience of managing people. In today's competitive commercial world it is essential for companies to have a good knowledge of business improvement techniques and have the ability to implement strategies and measure progress.

This programme is suitable for all managers who currently carry out functional roles in technical, financial, operational, quality or commercial areas and who report to senior management. It is also suitable for managers who work in smaller companies and may not have had previous development opportunities.

Business Benefits

Managing for Success is designed to:

- enable managers to achieve measurable improvements in business performance
- change behaviour to deliver more effective management of people
- enable managers to implement business improvements through 'lean' practices

Programme Content

The programme is designed to help delegates to develop the essential personal and occupational skills that will enable them to become effective managers.

Programme Delivery

The programme combines first-class training and on-the-job assessment in one easy to access package:

- 9 days of modular off-the-job workshops
- company based business improvement project
- supported networking with candidates from other companies and high levels of tutor support
- leads to an internationally recognised qualification

Company Commitment

Companies are required to nominate a line manager or senior manager who will attend the introductory workshop and support the development of the participating manager throughout the programme.

		OFF SITE TRAINING	ON THE JOB SKILLS CONSOLIDATION		
Duration 10 to 12 Months	Senior Management Workshop/ Induction				
	Residential Workshop 1	1 Day	Introduction and expectations		
	Residential Workshop 2	Day 1	Business Strategy and KPIs	Personal development & business improvement projects	
		Day 2	Business Improvement Techniques		
	Residential Workshop 3	Day 1	Understanding and managing yourself		In-company Assessment
		Day 2	Developing and maintaining effective relationships		
Residential Workshop 4	Day 1	Managing culture and understanding others			
	Day 2	Efficient and effective communications			
Residential Workshop 5	Day 1	Handling expectations			
	Day 2	Improve performance through coaching			
Up to a further 3 Months	Residential Workshop 6	1/2 Day	Project presentations		
LEADING TO	<ul style="list-style-type: none"> ■ Industry Certification of successful completion of the Managing for Success programme ■ NVQ Level 4 in Management ■ Achievement of the necessary minimum qualifications for Professional Institute membership 				



Assured Excellence

The National Skills Academy for Manufacturing (the Skills Academy) is a beacon of security for employers. All providers delivering the Skills Academy's products have successfully completed a thorough validation process, proving their competence to deliver world-class subject knowledge through leading-edge training and techniques tailored to the manufacturing sector. This ensures they deliver the best content in the most powerful and cost-effective way possible, so that programme members receive the best value training to world-class standards.